**Lexington Strides Ahead Foundation, Inc. - Board of Directors Meeting**

August 26, 2020

Board Members Present: David Freibert Greg Mullins

 Tom Harris Bob Quick Bob Hewett Ken Sagan

 Martha Jones Daryl Smith

 Kim Menke

Commerce Lexington Staff Present: Betsy Dexter Angie Milton Bethany Galguera Diana Wilson

 Gina Greathouse

Others present: Diana Hughes

**Chairman Hewett called the meeting to order at 10:00 a.m.**

**Approval of April 28, 2020 Minutes**

Chairman Hewett referenced the meeting minutes which had been previously emailed and uploaded to the private website. Tom Harris moved approval. Martha Jones seconded the motion. Motion passed unanimously.

**Reconciliation of Cash Review**

Diana Hughes presented the Reconciliation of Cash which was prepared by Hisle & Company. She reported as of July 31, 2020, Lexington Full Strides bank balance amounted to $168,754. Pledges for the campaign totaled $3,775,000 with an expectation to collect $3,575,000. As of July 31, 2020, $1,514,225 has been collected. Full Strides disbursements for the calendar year is $305,900.

**Full Stride Campaign Status Update – Arrears/Bad Debt**

Gina Greathouse gave the Full Stride Arrears/Bad Debt Campaign Update. She reported that Blue Grass Stockyards and Lexington Legends are both two years behind and she feels they are not going to fulfill their pledges. Bob Quick has reached out to Bluegrass Stockyards but has had no success. Regarding the Legends, Gina feels they have been hurt financially by COVID and to write their pledge off. Another company that is late is AgTech Scientific. She will try again to receive their payment. Gina reported that she is very concerned about Denton Bingham Greenbaum’s past due $10,000 yearly commitment. She said Bob Quick has called Brandon Gross and he has not heard back from him. Gina has also emailed Brandon and Darby and Brandon did relay to her that he wants to talk to her about their commitment. She is hoping for good news from him. Another company who is late is Sperry Van Ness. She asked the committee if they have any relationship with Matt Stone to reach out to him. Gina also reported that LBAR is past due. However, she said they have promised payment but may be late due to working from home. Gina said that Betsy Dexter has applied for the PNC grant and that should be approved soon. Gina also mentioned she needs some assistance with CHI Saint Joseph Health’s pledge. Martha Jones has a relationship with them and said they have had a change in accounting, and she will follow up with them. Diana Wilson will email Martha their invoice to get it to the proper person at the hospital. Another past due investor is Kentucky Bank. Bob Quick said he had spoken with Louis Prichard. Chairman Hewett said he would be happy to help in case we do not receive it. Gina also expressed that the Lexington Herald-Leader is insolvent and that they will be written off. Chairman Hewett asked Gina to keep the board informed if we receive any of these past due payments. He also asked Gina to send the board an itemized list of the arrears and bad debt totals.

**Five Year Forecast**

Gina Greathouse revealed that she is anticipating some bad debt. She asked the board if they want to revise the Year 3 Revenue down to reflect that debt. She said this adjustment may need to be made. Chairman Hewett said the actual has been $75,000 for the first two years but what has been budgeted is $40,000 each year. It would be a matter of what the board thinks the actual bad debt would be. Gina said we are not there yet. The only debt that needs to be added in is the Lexington Herald-Leader and Lexington Legends. Those totals need to be written off. Chairman Hewett said this debt will be written off in Year 3. The Board approved the $40,000 of campaign related expense reimbursement to Commerce Lexington Economic Development. Gina also thanked Bethany Galguera for her years of service, hard work and dedication to the Full Stride Initiative. The board also thanked her for all her time and talent with the Excel Spreadsheets and how she will be missed. Angie Milton, Commerce Lexington’s Controller, will be taking over her duties.

**Recommended Disbursements**

Chairman Hewett recommended the below distributions:

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| --- | --- |
| Approximate Amount Available for Disbursement – Year 2 | $248,504.60 |
|  |  |
| Recommended Disbursement  | **$100,000.00** |
|  |  |
| Economic Development | $ 62,000.00 |
| Minority Business  | $ 19,500.00 |
| Business & Education Network  | $ 18,500.00 |
|  |  |
| Total Check Amount Pending Approval | $100,000.00 |

Ken Sagan moved approval of the $100,000 disbursement. Martha Jones seconded the motion. Motion passed unanimously.

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| --- | --- |
| Approximate Amount Available for Disbursement – Year 3 | $248,504.60 |
|  |  |
| Recommended Disbursement  | **$104,000.00** |
|  |  |
| Economic Development | $ 64,480.00 |
| Minority Business  | $ 20,280.00 |
| Business & Education Network  | $ 19,240.00 |
|  |  |
| Total Check Amount Pending Approval | $104,000.00 |

Martha Jones moved approval of the $104,000 disbursement. Ken Sagan seconded the motion. Motion passed unanimously.

**Form 990**

Angie Milton said there has been a delay with the Form 990 due to COVID. She will have the Form 990 available at the next board meeting.

**Staff Updates**

Gina updated the board on her team. Due to COVID, there have been no layoffs thankfully. Her staff is working mostly from home and working twice as hard. She mentioned that economic funding is down from the City which means her budget is constrained. Bob Quick informed the Board that Commerce Lexington is positioning itself for post COVID-19. Betsy Dexter is working on data for the future job workforce and what employers will need in the future.

**Meeting adjourned at 10:30 am.**