

Meet the Team



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Area Profile

Lexington- Fayette County

Population: 321,354 Labor Force: 177,531 Median Age: 35 years

Bluegrass Region

Population: 898,839 Labor Force: 457,426 Median Age: 38.8 years

Golden Triangle

Population: 2,223,546 Labor Force: 1,166,930 Median Age: 39.7 years Kentucky

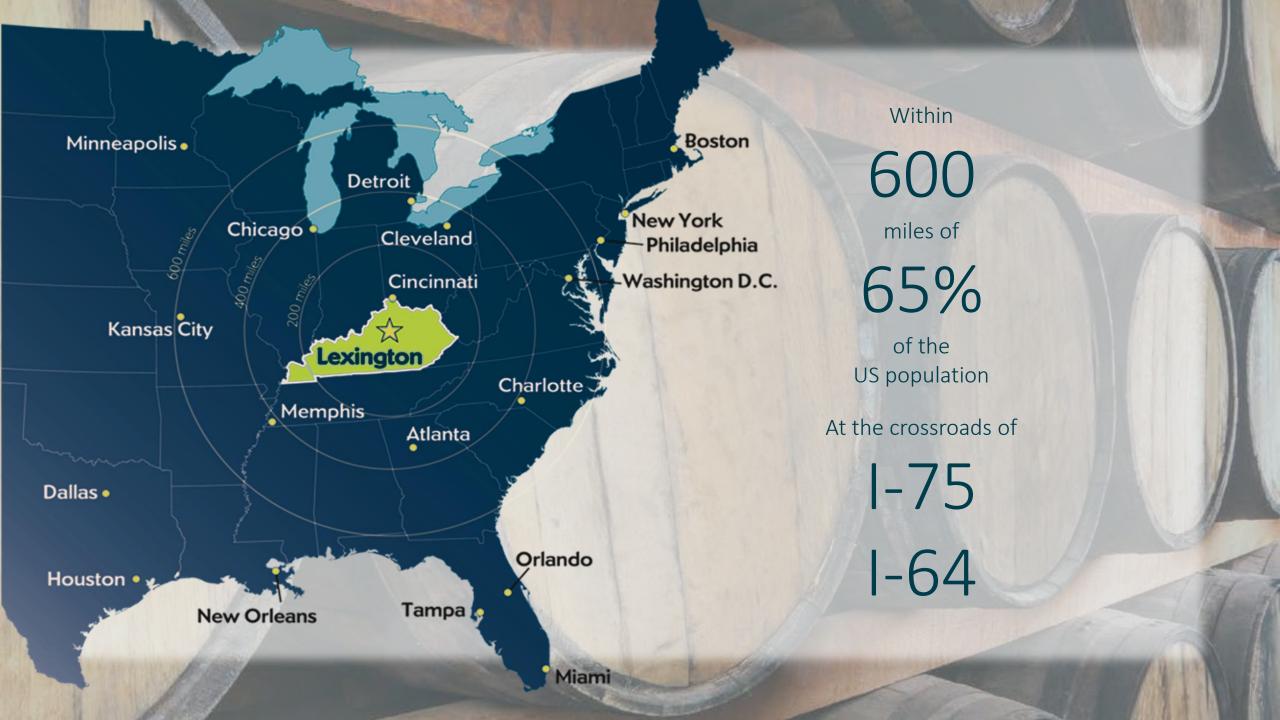
Population: 4,509,394 Labor Force: 2,125,669 Median Age: 39.1 years Cost of Living

Northern Kentucky / Cincinnati

Lexington

Louisville

Lexington: 93.9 Average: 100 Dallas: 102.5



Lexington is about an hour's drive from Louisville International Airport (SDF) and Cincinnati/Northern Kentucky International Airport (CVG). From these airports, direct flights include Paris, London, Toronto, Mexico, Boston, San Francisco, Los Angeles, Hartford, New York, and Washington DC. Approximately 100 non-stop destinations within an hour's drive.





Lexington's Economy

3.1%

Unemployment Rate

\$61,526

Median Household Income

\$50,024

Average Annual Wage

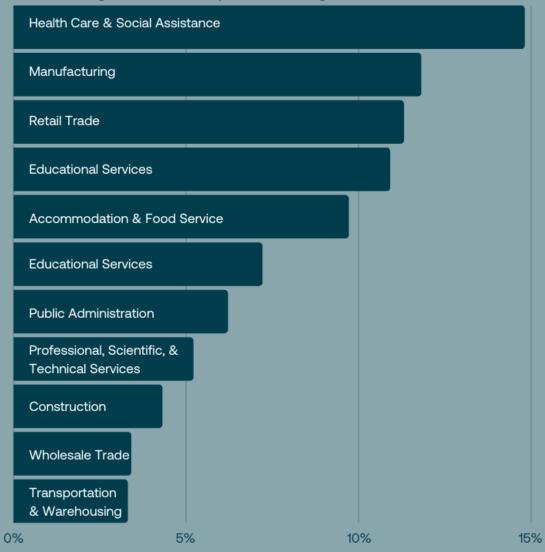
Sources: U.S. Bureau of Labor Statistics. Local Area Unemployment Statistics (January 2023). US Census Bureau. American Community Survey. 5-year (2021). U.S. Bureau of Labor Statistics. Occupational Employment and Wage Statistics (2021)

Workforce and Employment

Annual Unemployment Rates (non-adjusted) Annual averages 2021 2020 2019 2018 Bluegrass Region 4.1% 6.0% 3.4% 3.5% Bourbon 3.9% 5.9% 3.7% 3.9% Clark 4.4% 6.6% 3.8% 4.0% 5.7% 3.2% **Fayette** 3.9% 3.2% Franklin 4.4% 6.6% 3.6% 3.6% Jessamine 4.0% 5.6% 3.5% 3.5% Madison 4.1% 6.0% 3.7% 3.7% 5.1% 5.3% 8.0% 5.8% Montgomery Scott 3.7% 6.3% 3.3% 3.2% Woodford 3.4% 5.0% 3.0% 2.9%

Source: Bureau of Labor Statistics, Local Area Unemployment Statistics

Percentage of Primary Jobs - Regional



Sources: U.S. Bureau of Labor Statistics. Quarterly Census of Employment and Wages (2019

Cost of Living

C2ER Cost of Living Index - 2022 Annual Average									
Location	Composite Index	Grocery Items	Housing	Utilities	Transportation	Health Care	Misc. Goods		
Lexington	93.9	93.4	75.9	107.3	97.2	81.9	106.5		
Fort Worth	95.1	93.2	86.3	113.6	90.7	87.2	100.7		
Dallas	102.5	95.4	96.3	113.8	85.7	113.1	110.8		
Philadelphia	104.5	117.5	99.8	111.4	109.3	97.5	100.4		
Chicago	120.3	105.5	151.4	96.7	124.9	113.9	107.4		
Los Angeles	150.6	111.3	239.8	110.4	128.5	112.1	116.6		
Seattle	149.9	125.3	210.8	105.4	123.6	130.4	132.0		
<u>Brooklyn</u>	168.6	122.4	292.4	106.1	114.1	105.9	126.6		

Bluegrass¹ Housing Data							
	2022	2021	2020	2019			
Total Units Sold	15,207	17,325	15,309	14,153			
Total Dollar Sales	\$4.2 billion	\$4.4 billion	\$3.5 billion	\$2.9 billion			
Median Sales Price	\$240,000	\$225,000	\$198,000	\$178,000			
Average Days on Market	26	25	19	52			

Sources: The Council for Community and Economic Research. COLI (2022) Bluegrass Realtors. Market Data

Major Regional Employers



Company	Employees	Industry	County
University of Kentucky	25,574	Education	Fayette
Kentucky State Government	11,210	Government	Franklin
Toyota Motor Manufacturing	9,712	Auto Manufacturing	Scott
Fayette County Public Schools	5,620	Education	Fayette
Amazon.com	5,034	Distribution	Fayette
Baptist Health	3,108	Healthcare	Fayette
Lexington-Fayette Urban County Government	2,775	Government	Fayette
Conduent	2,250	Outsourcing	Fayette
Catholic Health Initiatives (CHI)	2,029	Healthcare	Fayette
Veterans Medical Center	2,000	Healthcare	Fayette
Madison County School System	2,000	Education	Madison
Scott County Public Schools	1,926	Education	Scott
Eastern Kentucky University	1,800	Education	Madison
Blue Grass Chemical Agent-Destruction Pilot Plant	1,800	Military	Madison
Lockheed Martin	1,600	Contractor Support	Fayette
Jessamine County School System	1,500	Education	Jessamine
Lexmark International Inc.	1,300	World HQ	Fayette
Nestle Prepared Foods	1,137	Food Manufacturing	Montgomery
Franklin County School System	1,100	Education	Franklin
Hitachi Automotive Systems Americas Inc	1,100	Auto Manufacturing	Madison
Toyota Production, Engineering & Manufacturing Center	852	Auto Manufacturing	Scott
Adient US LLC	833	Auto Manufacturing	Scott
Montaplast of North America	800	Auto Manufacturing	Franklin
Hyster-Yale Group Inc.	760	Lifting Equipment	Madison
Webasto Roof Systems	750	Automotive Parts	Fayette
Schneider Electric	660	Energy Machinery	Fayette
Catalent Pharma Solutions	600	Pharmaceutical Manufacturing	Clark
Link-Belt Cranes	600	Construction Equipment	Fayette
Galls LLC	593	Protective Gear Manufacturing	Fayette
TOPY America	567	Auto Manufacturing	Franklin
EnerSys	520	Battery Manufacturing	Madison
Toyota Tsusho America	511	Auto Manufacturing	Scott
General Dynamics Information Technology Inc.	500	Information Services	Clark

Major Regional Manufacturers

Company	Employees	County
Toyota Kentucky	9,712	Scott
Lockheed Martin	1,600	Fayette
Nestle Prepared Foods	1,137	Montgomery
Hitachi Automotive Systems Americas Inc	1,100	Madison
Toyota Production, Engineering & Manufacturing Center	852	Scott
Adient (Johnson Controls)	833	Scott
Montaplast of North America	800	Franklin
Hyster-Yale Group Inc	760	Madison
Webasto Roof Systems Inc	750	Fayette
Central Motor Wheel of America	725	Bourbon
Schneider Electric	660	Fayette
Catalent Pharma Solutions	600	Clark
Link-Belt Cranes	600	Fayette
Galls LLC	593	Fayette
TOPY America Inc	567	Franklin
EnerSys	520	Madison
Toyota Tsusho America Inc	511	Scott

German-Owned Business in the Bluegrass Region















Networking Groups

Commerce Lexington organizes networking groups for the following industries:

- Global CEO Forum
- Headquarters Group
- Manufacturer's Networking Group
- Bluegrass Bio Group
- Tech Networking Group
- National Horse Center/nationally headquartered equine associations
- Contact Center Consortium Network (C3N)

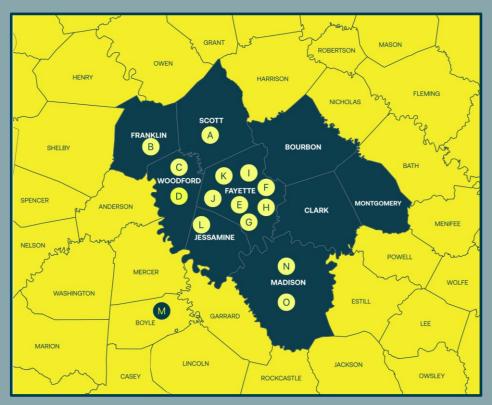
These networking groups meet throughout the year to discuss workforce issues and best practices. They will be a great, free resource should you locate in Lexington.







An Emphasis on Higher Education



- A. Georgetown College
- B. Kentucky State University
- C. Midway University
- D. Frontier Nursing University
- E. University of Kentucky
- F. Transylvania University
- G. Bluegrass Community and Technical College

- H. Indiana Wesleyan University
- I. Medquest College
- J. Sullivan University
- Lexington Theological Seminary
- L. Asbury University
- M. Centre College
- N. Eastern Kentucky University
- O. Berea College

According to the most recent U.S. Census Data, for cities with a population of 300,000 or more, **Lexington ranks:**

- Bachelor's degree or higher: 11th
- Advanced degrees: 10th
- High school graduate or higher: 8th

The Bluegrass Region boasts 12 colleges and universities within 40 miles of Lexington. In addition, Lexington has three professional and technical schools.

An Emphasis on Higher Education

Colleges and Universities Within 40 Miles of Lexington						
Institution	2021 Enrollment	2021 Graduates	Degrees Conferred	Distance from Lexington		
University of Kentucky	31,536	7,842	B M PhD	0 mi		
Eastern Kentucky University	13,394	3,515	АВМ	21 mi		
Bluegrass Community & Technical College	9,757	6,249	А	0 mi		
Kentucky State University	2,279	202	A B M	22 mi		
Midway University	1,828	320	АВМ	12 mi		
Asbury University	1,724	405	АВМ	16 mi		
Georgetown College	1,628	347	вМ	12 mi		
Berea College	1,468	300	В	34 mi		
Centre College	1,320	339	В	32 mi		
Transylvania University	973	207	В	0 mi		
Lexington Theological Seminary	94	18	B M PhD	0 mi		
Frontier Nursing University	2,500	913	B M PhD	10 mi		
Total	68,501	20,657				

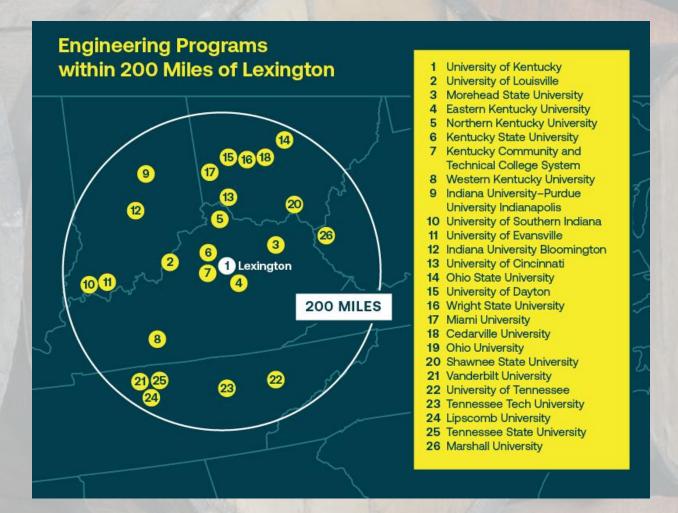
68,500

enrolled

20,500+

graduates

An Emphasis on Higher Education



UK's College of Engineering Overview

Academic Departments

- · Biomedical Engineering
- Biosystems & Agricultural Engineering
- Chemical and Materials Engineering
- Civil Engineering
- Computer Science
- Electrical and Computer Engineering
- Mechanical and Aerospace Engineering
- Mining Engineering
- Engineering Technology Computer and Lean Systems
- Paducah Campus

Strategic Research Areas

- Advanced Materials and Manufacturing
- Computational Systems, Networks and Data Analytics
- Energy, Mobility and Sustainability
- Engineering for Human Health
- Infrastructure & Environmental Systems
- Autonomous Systems, Space and Aerospace

Testing and Analysis

- <u>Electron Microscopy Center</u>: state-of-the-art materials characterization
- <u>Center for Aluminum Technology</u>: a multidisciplinary center providing research and educational services to the aluminum industry
- <u>Vibro-Acoustics Consortium</u>: noise and vibration modeling, prediction, and control

Manufacturing

- <u>Institute for Sustainable Manufacturing</u>: a multidisciplinary collaborative research unit whose primary objectives are to develop and advance sustainable manufacturing principles and practices
- <u>True Lean™</u>: training and coaching on the Toyota Production



May 2022, NSF announced a new Regional Innovation Engines program to foster innovation ecosystems across the US

UK in collaboration with University of Tennessee, Oak Ridge National Laboratory, University of Louisville are pursuing:

Generating Advanced Manufacturing Excellence for Change for the Southeastern Commerce Corridor (GAME Change)



3,080
UNDERGRADUATE
STUDENTS

439

GRADUATE STUDENTS

13

GRADUATE PROGRAMS

\$34M

RESEARCH AWARDS (FY21)

200

ACTIVE PARTNERSHIPS WITH INDUSTRITY

655

INCOMING FRESHMAN

139

TENURE &
TENURE TRACK
FACULTY

13

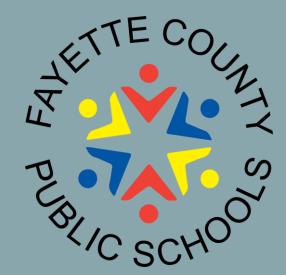
UNDERGRADUATE MAJORS



Secondary Education

THE FORD NGL **PHASE 5: GO FURTHER** 1. Deepen and broaden the community-driven transformation ROADMAP and apply it to the entire education system. 2. Create and share innovations that will support the entire Ford NGL network, or "serve as models for creativity, innovation, and risk-taking as well as demonstrated competence." **PHASE 4: IMPLEMENT** 03 1. Strengthen community-wide capacity to implement and **PHASE 3: PLAN** continuously improve the master plan. 1. Achieve community-wide consensus on and ownership 2. Implement the systems, structures, processes, and of a vision for transformation and learn what it will take to competencies to support and sustain continuous implement the vision. improvement, with all key individuals and groups engaged. 2. Create a community-wide three year master plan for 3. Inspire, share and contribute to the Ford NGL network. achieving the vision that is aligned with the school district's plans. 3. Agree on a set of priorities for the first year of implementation. 4. Strengthen the systems, structures, processes, and PHASE 2: ENVISION competencies needed to implement the plan and guide continuous improvement. 1. Deepen community-wide understanding of the benefits and features of transforming the secondary school experience using a community-driven approach. 01 2. Understand and develop the systems, structures, **PHASE 1: EXPLORE** processes, and competencies needed to implement the plan and guide continuous improvement. 1. Understand the benefits and features of transforming 3. Deepen community-wide commitment to embrace the the secondary school experience using the Ford NGL model for transformation. Ford NGL community-driven approach. 2. Readiness and commitment to embrace the Ford NGL transformation. TIMELINE: 2 YEARS, 9 MONTHS -3 YEARS, 6 MONTHS





Secondary Education















Activities









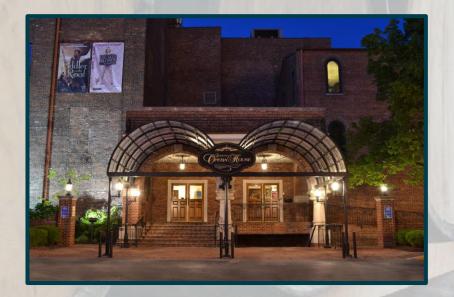


Downtown

The Central Bank Center expansion and Town Branch Commons Corridor Project are just two examples of recent investments Lexington has made to preserve the vibrance of downtown.



Lexington is home to several performance venues, including the Lexington Opera House, the Lexington Children's Theater, and the Singletary Center for the Arts at the University of Kentucky.



551 A Horton Court

551 A Horton Court is 25,200 sf of industrial distribution and warehouse space. The premises contains both office and warehouse space with the office space being approximately 1,750 sf with 5 private offices, restroom, and kitchenette. The warehouse portion of the space is approximately 23,850 sf and features two grade level drive in doors, six standard dock height doors, 21' clear height, and gas fired forced air heat.



2061 Buck Lane

2061 Buck Lane is 25,600 sf of industrial distribution and warehouse space. The property consists of 1,800 sf of fully climate-controlled office space. The warehouse/distribution portion of the facility has many desirable features, including: four standard-height docks with levelers; one 12 x 14-foot grade-level drive-in door; 480/3-phase power; a 6-inch concrete reinforced slab; and an 18-foot clear height.



2121 Capstone Drive

Property highlights include:

20,098 SF
2,520 SF office space
Two (2) dock doors
Two (2) 14' x 14' drive-in bays
480/277 Volt 3 Phase Electric
14' - 16' clear height
Clear span warehouse
1.15 acre lot



Legacy Business Park

This 200-acre innovative industrial park is located at the southeast quadrant of the intersection of Interstate 75/64 and Georgetown Road adjacent to the Coldstream Research Campus.



Coldstream Research Campus

50 acres are available for purchase in the University of Kentucky's Coldstream Research Campus. An additional 240 acres are available for ground lease.

This park is home to the global headquarters of Tempur Sealy, A&W Restaurants, and high-tech companies OpenText, Piramal Pharma Solutions, and Summit Biosciences.



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LG&E-KU

Empowering Kentucky's Communities

- Helping the communities we serve, leverage the real estate development dollars
- Empowering local job creation/retention and capital investment
- Providing Safe, Affordable,
 Reliable, Sustainable energy





	Announced Locations & Expansions						
Туре	Company Name	Product		Reported Investment	Direct Jobs	County	
	2023						
Exp.	Buffalo Trace Distillery	Bourbon distillery	\$	51,600,000.00	n/a	Franklin	
Exp.	Asahi Forge of America Corporation	Automotive manufacturer	\$	1,536,000.00	n/a	Madison	
Exp.	Avantor Performance Materials LLC	Chemical manufacturer	\$	11,500,000.00	10	Bourbon	
Exp.	Volta, Inc.	IT solutions & security	\$	36,473.00	2	Franklin	
New	Lamiflex Inc.	Steel & metal manufacturer	\$	2,426,250.00	20	Fayette	
Exp.	Neogen Corporation	International food safety testing	\$	6,000,000.00	72	Fayette	
		2022					
Ехр	Hyster-Yale Group, Inc.	Fork lift manufacturer	\$	33,727,000.00	198	Madison	
Ехр	Lexair Inc.	Machine tool manufacturer	\$	8,575,000.00	14	Fayette	
Exp.	Lakeshore Learning Materials	Distribution center for educational materials and classroom furniture	\$	27,326,700.00	40	Woodford	
Exp.	Galls, LLC	Distributor of equipment and uniforms	\$	2,674,000	80	Fayette	
Ехр	Blue Run Spirits, LLC	Bourbon Distillery	\$	50,976,430	45	Scott	
Ехр	Space Tango, Inc.	Microgravity research and development.	\$	2,480,000	16	Fayette	
Ехр	West Sixth Brewing Company	Craft brewing	\$	31,929	7	Fayette	
Ехр	Lexington Manufacturing Center	General Manufacturing		not reported	not reported	Fayette	
Exp.	Catalent Pharma Solutions, LLC	Develop and launch pharmaceuticals, biologics, and consumer health	\$	171,417,000.00	262	Clark	
Ехр	Hera Testing Laboratories, Inc.	Toxicology and therapeutic biotech testing company	\$	6,630,000.00	-	Fayette	
Exp.	Blue Frame Technology LLC	Digital video software company	\$	8,430.00	2	Fayette	
Exp.	Buffalo Trace Distillery, Inc.	Bourbon distillery	\$	29,500,000.00	-	Franklin	
Ехр	Kinetic by Windstream	Headquarters; telecommunications provider	\$	7,500,000.00	-	Fayette	
New	Valvoline Heavy-Duty Fleet Service	Heavy-duty fleet service center			7	Fayette	
Ехр	Silver Fern Group Services	Agribusiness software provider	\$	2,193,600.00	5	Fayette	
New	Vector Corrosion Technologies, Inc.	Supplier of technologies and restoration services for concrete and masonry corrosion	\$	1,161,470.00	20	Fayette	
Exp.	Total Quality Logistics	Freight brokerage firm	\$	3,957,490.00	300	Fayette	
Exp.	Lexmark International	Manufactures laser printers and imaging products	\$	4,085,000.00	0	Fayette	

